

# The Moment Of Clarity Using The Human Sciences To Solve Your Toughest Business Problems

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the author makes a compelling case that we often start solving a problem before thinking deeply about whether we are solving the right problem if you want the superpower of solving better problems read this book eric schmidt former ceo google are you solving the right problems have you or your colleagues ever worked hard on something only to find out you were focusing on the wrong problem entirely most people have in a survey 85 percent of companies said they often struggle to solve the right problems the consequences are severe leaders fight the wrong strategic battles teams spend their energy on low impact work startups build products that nobody wants organizations implement solutions that somehow make things worse not better everywhere you look the waste is staggering as peter drucker pointed out there's nothing more dangerous than the right answer to the wrong question there is a way to do better the key is reframing a crucial underutilized skill that you can master with the help of this book using real world stories and unforgettable examples like the slow elevator problem author thomas wedell wedellsborg offers a simple three step method frame reframe move forward that anyone can use to start solving the right problems reframing is not difficult to learn it can be used on everyday challenges and on the biggest trickiest problems you face in this visually engaging deeply researched book you'll learn from leaders at large companies from entrepreneurs consultants nonprofit leaders and many other breakthrough thinkers it's time for everyone to stop barking up the wrong trees teach yourself and your team to reframe and growth and success will follow

this book explains how to resolve every challenge faced on a day to day basis in your business by presenting an unbeatable inventory of proven problem solving tools and techniques to help you tackle your toughest business dilemmas effectively you will learn how to overcome any business challenge with robust logic and structure how to break down problems and make your workload lighter deliver the killer recommendations discover how to successfully implement change in people

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